



# From Quote to Certification: **Your Journey with PJRFSI**

A Step-by-Step Look at What to Expect from Start to Certification

Presented by  
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# Who We Are

- Global leader in food safety certification and auditing
- Accredited to offer SQF, BRCGS, GLOBALG.A.P., HACCP/GMP, cGMP, Primus, and more
- Dedicated to client success and long-term partnerships
- Trusted by food manufacturers, processors, and retailers worldwide



# PJRFSI – Global Footprint



## US OFFICES

- [WORLD HEADQUARTERS: TROY, MI](#)
- [DALLAS, TX](#)

## US SALES OFFICES

- Chicago, IL • Phoenix, AZ • San Diego, CA • Milwaukee, WI • New Orleans, LA • Bentonville, AR • Nashville, TN
- Union City, TN • Sarasota, FL • Cheboygan, MI

## INTERNATIONAL OFFICES

- [FUKUOKA, JAPAN](#) • [HIROSHIMA, JAPAN](#) • [NAGOYA, JAPAN](#) • [OSAKA, JAPAN](#) • [SAPPORO, JAPAN](#)
  - [SENDAI, JAPAN](#) • [TOKYO, JAPAN](#) • [CASERTA, ITALY](#) • [BANGKOK, THAILAND](#) • [MONTERREY, MEXICO](#)
  - [GUADALAJARA, MEXICO](#) • [BANGALORE, INDIA](#) • [WINDSOR, CANADA](#) • [SHANGHAI, CHINA](#)
  - [STOKE-ON-TRENT, UNITED KINGDOM](#)
- ## INTERNATIONAL SATELLITE OFFICES
- Santiago, Chile • Lima, Peru

# PJRFSI – An Overview



5 Star Rating with BRCGS



Global Training Programs



Rated 9.5 out of 10 on superior customer service and focus



Multilingual Capabilities



Quarterly Newsletters & Industry Updates



On the ground in 60+ countries

15

Auditor average industry and audit experience



466

# of Global Auditors

# Working with the Entire Food Supply Chain



Imports



Farm



Markete  
r



Food  
Processor



Wholesaler  
Distributor



Export



Retaile  
r



Consumer

# Our Services



## Auditing & Certification

Third party risk-based certification of products and systems provides a solid infrastructure for organizations to maximize business performance, increase efficiency, drive continual improvement and manage risk.



## Customer Specific & Second Party Auditing

Protect your brand and minimize recalls by building a robust supplier end-to-end program which will improve supplier processes, mitigate risk. Establish confidence your product vision is protected.



## Supply Chain Solutions

Your companies supply chain is very complex and the need to manage these risks globally has never been more important. Perry Johnson Food Safety Inc. can help you control and eliminate many of the risks you face today in your supply chain.



# Standard of Interest

# Your Path to Certification

The six key stages of certification:

- Request for Quote
- Application & Review
- Scheduling the Audit
- Conducting the Audit
- Corrective Actions
- Certification Decision

# Step 1 – Requesting a Quote



Provide company details, site scope, and standard of interest



Transparent, customized pricing



Turnaround: a few business days



Dedicated Project Manager from the start



# Step 2 – Application & Review

✓ Review ensures  
readiness and  
eligibility

✓ Clarifies audit  
duration, scope,  
and requirements

✓ Once approved,  
scheduling begins

# Step 3 – Scheduling the Audit

**Lead times vary  
by standard  
and audit type**

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**Confirm readiness  
before  
scheduling**

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**Flexible for multi-  
site or seasonal  
operations**

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# Step 4 – The Audit

- Conducted by qualified, experienced auditors
- Transparent, professional, and educational process
- Focused on continual improvement



# Steps 5 & 6 – Corrective Actions & Certification



**Address  
nonconformities  
promptly**

**Guidance for  
closure**

**Certification  
decision and  
electronic  
certificate issuance**

# Certification Timelines by Standard

## Average Timelines:

- SQF: 12–16 weeks
- BRCGS: 10–14 weeks
- GLOBALG.A.P.: 8–12 weeks
- HACCP / GMP / cGMP: 6–10 weeks





# Transfers Made Easy

- Seamless transition from another CB
- Required: current certificate, audit report, corrective actions
- No certification gap when planned correctly
- Dedicated transfer support team



# What to Expect as a PJRFSI Client

- ✓ **Direct communication with your Project Manager**
- ✓ **Timely reminders and scheduling**
- ✓ **Client-focused support**
- ✓ **Tools and resources to maintain compliance**



# Adding Value Beyond Certification

**Client Spotlight Program**

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**Educational webinars and learning**

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**Updates on standard revisions**

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**Ongoing partnership and support**

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# Q&A Session

- Open discussion for attendee questions.
- Address common topics like timelines, audits, and transfers.





# Ready to Begin Your Journey?

- Request a quote today at [www.pjrfsi.com](http://www.pjrfsi.com)
- Connect with your Project Manager
- Follow PJRF SI on LinkedIn
- Thank you for attending!

